

CUSTOMIZED PROGRAMS

Aside from its regular training program offerings, the UP Institute for Small-Scale Industries also conducts customized special training programs for micro, small, and medium enterprises (MSMEs), cooperatives, industry associations, local government units, government agencies, and other organizations providing support to MSMEs.

Among others, the special training programs of the Institute include the following:

- Business Communication and Presentation Course
- Enhancing Leadership and Communication Skills (ELCS) Course
- Gender Sensitivity Workshop for MSMEs
- Seminar-Workshop on 5S+3 for Workplace Improvement
- Seminar-Workshop on Enhancing the Local Government's Role in Promoting MSME Business Continuity Planning
- Seminar-Workshop on Enterprise Development
- Seminar-Workshop on Service Quality and Effective Problem Solving
- Small Business Counselors Course (SBCC) for the Department of Trade and Industry
- Training Program on Strategic Management for Local Government Units Supporting MSMEs
- Value Chain Analysis for Cooperatives

To request a customized training program proposal for your own organization or industry association, contact the UP ISSI Training and Entrepreneurship Education Division through:

training_issi.upd@up.edu.ph

ABOUT UP ISSI

The Institute for Small-Scale Industries was established on March 2, 1966 between the Royal Kingdom of the Netherlands and the Republic of the Philippines. It was created as an organic research and extension unit of the University of the Philippines by virtue of Republic Act 6041 on August 4, 1969.

The UP ISSI conducts research, training, and extension services geared towards the development and growth of the micro, small, and medium enterprise (MSME) sector in the country.

Among its pioneering activities in the Philippines are:

- Training of SME advisers and other "change agents"
- Entrepreneurship Development Program
- Entrepreneurship Education
- Supervised Credit for SMEs
- Low-cost Automation Program for SMEs
- Accreditation/Certification of Small Business Counselors
- Business Continuity Planning for MSMEs

MISSION

UP ISSI is a nationally-recognized Institution mandated to provide leading research, training, and extension services and committed to the empowerment and growth of MSMEs in collaboration with stakeholders.

VISION

As the country's micro, small, and medium enterprise (MSME) prime mover, we are committed to nurture a robust MSME sector — one that is resilient, relevant, and responsive to the times.

A graphic for the 2026 Training Calendar. It features a large, stylized circular design with concentric rings in shades of yellow, orange, and red. The text "2026 Training Calendar" is prominently displayed in the center. Below the circular graphic is a vertical, abstract sculpture made of stacked, rectangular blocks in various shades of brown and orange, resembling a traditional Filipino structure. The entire graphic is set against a dark background with a subtle pattern of small, light-colored dots.

**2026
Training
Calendar**



**INSTITUTE FOR SMALL-SCALE INDUSTRIES
UNIVERSITY OF THE PHILIPPINES**



INSTITUTE FOR SMALL-SCALE INDUSTRIES UNIVERSITY OF THE PHILIPPINES

2026 REGULAR TRAINING PROGRAMS

February

- **132nd Managers Course (MC)**
14 February to 18 July / 21 Saturdays / P 38,000.00
- **72nd Accounting for Non-Accountants (AfNA) Course**
14 February to 21 March / 6 Saturdays / P 15,000.00
- **82nd Productivity through Effective Supervision (PES) Course**
14 February to 21 March / 6 Saturdays / P 16,000.00

Please note that our training program schedule may be subject to change without prior notice.

April

- **12th Digital Marketing Course (DMC)**
11 April to 16 May / 6 Saturdays / P 15,000.00
- **11th Total Productive Maintenance Course (TPMC)**
11 April to 23 May / 6 Saturdays / P 15,000.00

May

- **11th Honing Agents for National Disaster Awareness (HANDA) Program: Disaster Preparedness and Business Continuity Planning for MSMEs**
20 May to 22 May / 3 Days / P 5,000.00
- **73rd Accounting for Non-Accountants (AfNA) Course**
23 May to 27 June / 6 Saturdays / P 15,000.00
- **83rd Productivity through Effective Supervision (PES) Course**
23 May to 27 June / 6 Saturdays / P 16,000.00

July

- **133rd Managers Course (MC)**
11 July to 28 November / 21 Saturdays / P 38,000.00
- **34th Total Quality Management (TQM) Course**
11 July to 15 August / 6 Saturdays / P 16,000.00
- **8th Data Analytics Course (DAC)**
25 July to 8 August / 3 Saturdays / P 7,500.00

August

- **16th Advanced Leadership and Management (ALMA) Course**
15 August to 24 October / 11 Saturdays / P 29,000.00
- **Tara Na, Negosyo Na! Year 16**
28 August / 1 day / FREE

September

- **74th Accounting for Non-Accountants (AfNA) Course**
5 September to 10 October / 6 Saturdays / P 15,000.00
- **84th Productivity through Effective Supervision (PES) Course**
5 September to 10 October / 6 Saturdays / P 16,000.00
- **31st Creative and Effective Selling Techniques (CEST) Course**
19 September to 24 October / 11 Saturdays / P 29,000.00
- **3rd Small Business Mentors Training (SBMT)**
14 September to 18 September / 5 day / P 30,000.00



**SCAN THE
QR CODE
TO REGISTER**

bit.ly/UPISSI_TrainingRegistration2026



50% discount
for UP
employees
and UP
students
(currently
enrolled)

10% discount
early bird
discount
(paid 1 month
before the
training
program)

10% discount
group discount
(group of 5 or
more
participants
from 1
company)

*Only one (1) discount, whichever is the highest may be applicable per participant

Contact us:

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